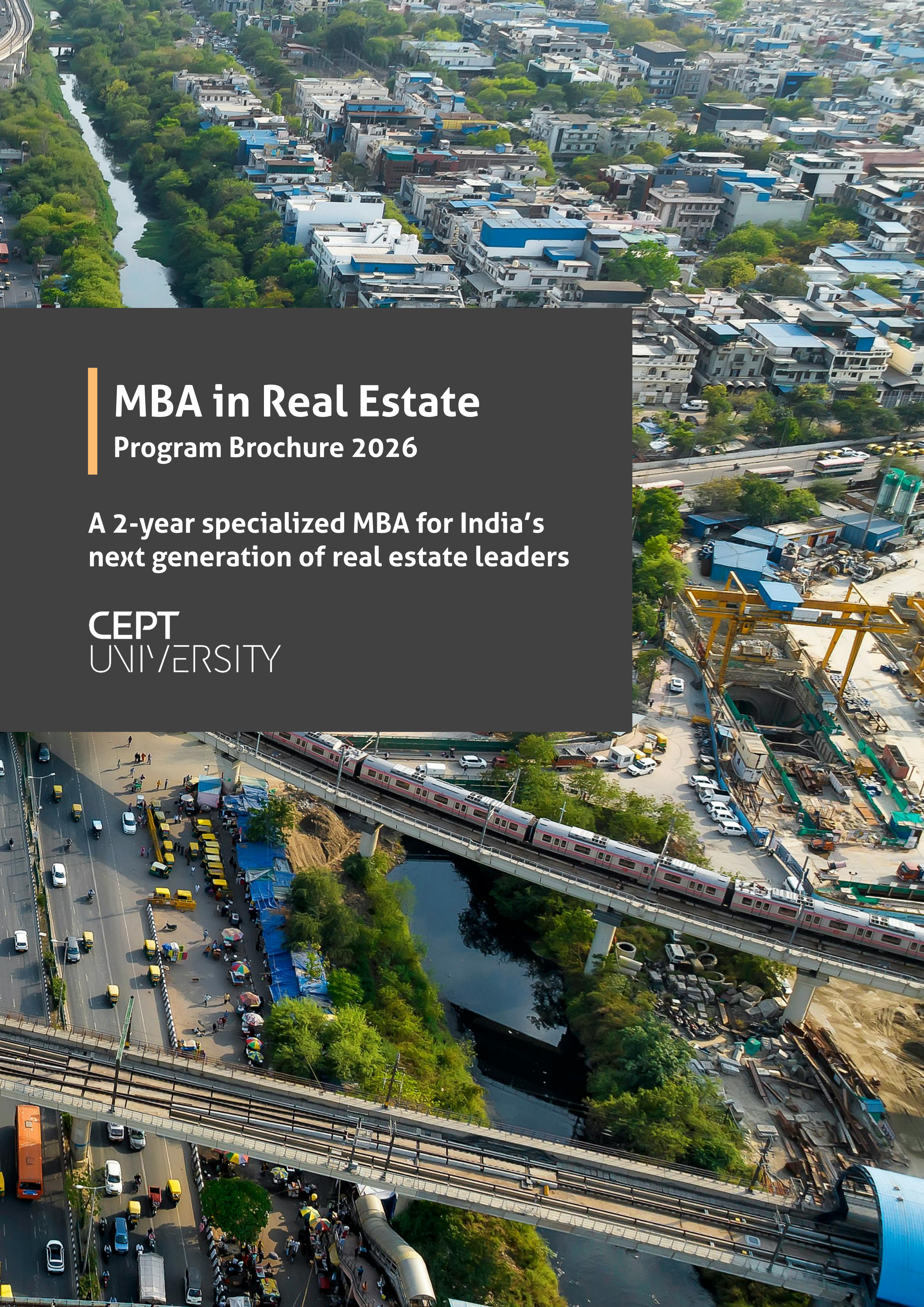


MBA in Real Estate

Program Brochure 2026

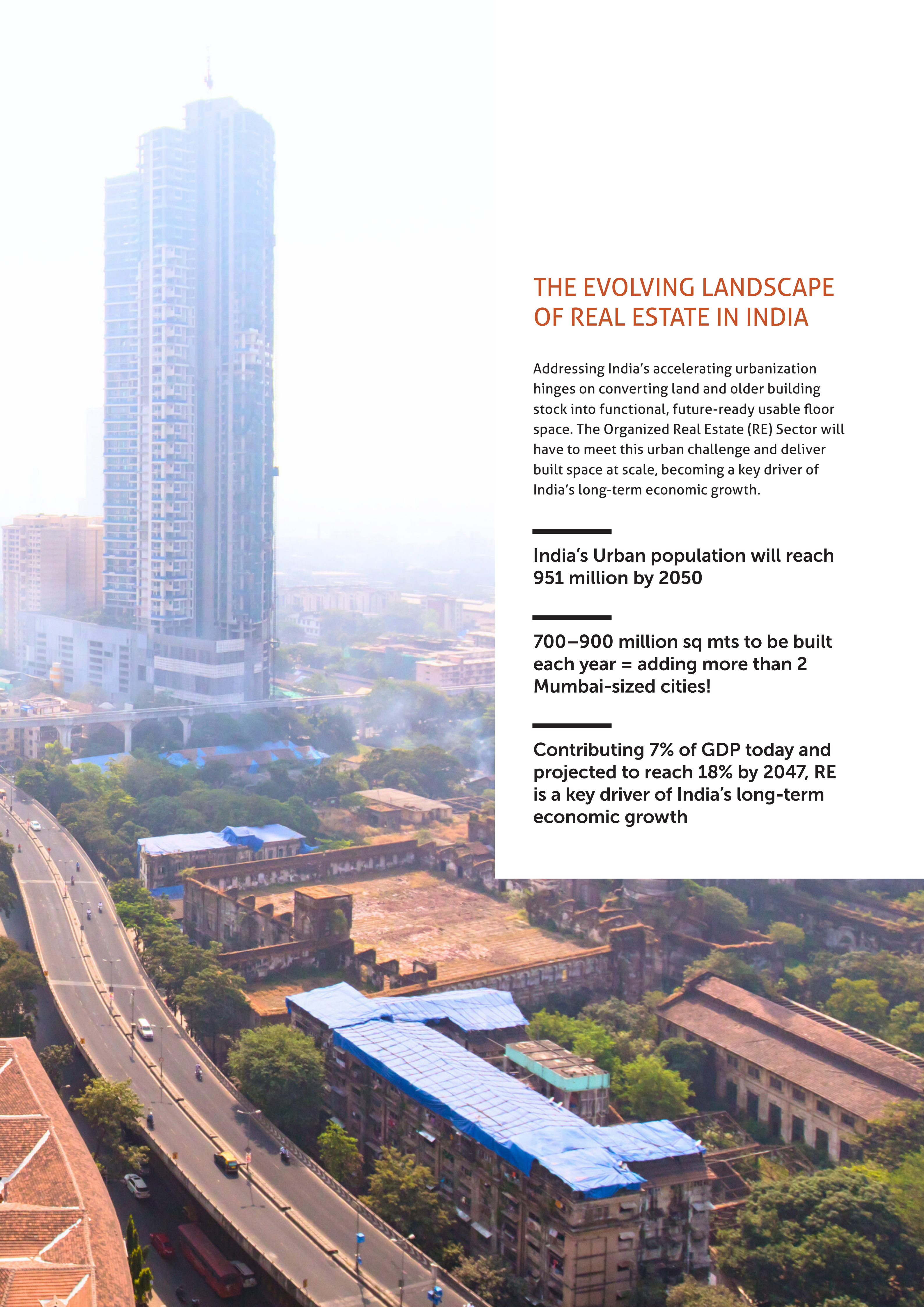
A 2-year specialized MBA for India's next generation of real estate leaders

CEPT UNIVERSITY

An Interdisciplinary Real Estate Program for an Urbanizing India

The MBA in Real Estate at CEPT integrates land, planning, design, sustainability, construction technology, finance, and strategy - responding to India's rapidly evolving and increasingly professional real estate sector.

The program addresses the growing need for skilled professionals who can work with developers, construction companies, and consultants across the industry.



THE EVOLVING LANDSCAPE OF REAL ESTATE IN INDIA

Addressing India's accelerating urbanization hinges on converting land and older building stock into functional, future-ready usable floor space. The Organized Real Estate (RE) Sector will have to meet this urban challenge and deliver built space at scale, becoming a key driver of India's long-term economic growth.

India's Urban population will reach 951 million by 2050

700–900 million sq mts to be built each year = adding more than 2 Mumbai-sized cities!

Contributing 7% of GDP today and projected to reach 18% by 2047, RE is a key driver of India's long-term economic growth

Why Study Real Estate at CEPT

Leadership programs for real estate professionals

Bringing together Planning, Architecture, Technology, Design, and Management, its interdisciplinary ecosystem prepares well-rounded professionals for the complexities of real estate and urban development.

Studios that engage with real world challenges

Real Estate studios offer intensive, practice-based learning grounded in live and simulated projects to build skills in feasibility, finance, design coordination, and market strategy.

Strong engagements with the industry

CEPT works closely with leading developers, consultants, financial institutions, and policymakers to keep learning aligned with current industry practices.

A world class campus designed for innovation

CEPT campus is a living laboratory for creativity and open learning. With advanced workshops, fabrication labs, a landmark library, archives, a modern auditorium, it offers world-class infrastructure. Well-equipped hostel facilities support a vibrant residential student community

40+

Partnerships with institutions from around the world

LEVERAGING EXPERTISE ACROSS FACULTIES AT CEPT

Housed under the Faculty of Management, the Real Estate program integrates management excellence with CEPT's expertise in architecture, planning and construction technology within the built environment.

Faculty of Management

Firm Management, Strategy, & Finance

- Organisation Behaviour & Human Resources
- Negotiation and Stakeholder Management
- Branding and Strategy
- Data-Driven Decision Making
- Finance and Investments
- Asset Management
- Operations & Facilities Management
- Risk Assessment
- Economics

Faculty of Planning

Built Environment Enabling Frameworks & Public Interest

- Urban Planning and Regulations
- Land Management
- Land and Property Valuation
- Infrastructure Linkages
- Affordable Housing Strategies
- Project Development and Feasibility

Faculty of Architecture

Design

- Design for Contemporary Housing and Mixed-use Developments
- Interiors and Spatial Strategies for Commercial Environments
- Emerging Trends in Building Typologies
- Design innovation
- Resource Conscious Landscape Design

Faculty of Technology

Technology & Construction

- Building Performance and Energy-Efficient Design
- ESG for Real Estate
- Construction Finance
- Project Management
- Contracts and Project Delivery
- Technological Innovation
- Lifecycle Management

AHMEDABAD'S REAL ESTATE BOOM MEETS LEARNING

Ahmedabad is rapidly emerging as a real estate powerhouse. Preparations for the 2030 Commonwealth Games and a potential 2036 Olympics bid are expected to trigger major infrastructure investments and housing demand, driving a projected 1 lakh crore property boom. Studying real estate here places you within this transformation, offering direct exposure to emerging projects, policy shifts, and the professionals shaping the city's next phase of urban growth.

JOIN THE CEPT COMMUNITY

Joining the CEPT alumni community offers a gateway to an influential network of professionals shaping the future of cities and development. It creates opportunities for continued learning, meaningful collaborations, and staying connected to the evolving world of real estate practice and innovation.

Learn from Experienced Faculty and Industry Experts

PROGRAM CHAIR

Sejal Patel

Professor,
Faculty of Planning

Dr. Sejal Patel is Professor, Faculty of Planning and Program Chair, Master's in Real Estate, CEPT University. She is a leading voice in urban planning and policy, housing and real estate, with three decades of experience. She has influenced evidenced based policy on urban habitat and housing, Creative Redevelopment and Transferable Development Rights, Affordable Housing in states and cities of India, as member of High level committee and State Level Appraisal committee for PMAY.

She has steered CEPT's knowledge partnerships with IPCs such as Colliers, JLL, Knight Frank, Anarock and with CREDAI and NAREDCO to accelerate Industry immersion and enable Industry focused teaching and learning at CEPT.

CORE ADVISORY/ MENTOR GROUP

Pavan Bakeri

Chairman and Managing Director, Bakeri Group

Priyansh Kapoor

CEO and Director, Arvind Smart Spaces Ltd. (ASL)

Subhankar Mitra

Co-founder and Director, Holistic Ltd.

Monu Ratra

Executive Director & CEO, Capri Global Capital Ltd.

Swapnil Anil

CEO, Stonesbridge Group

Angelique Chettiparambil Rajan

Professor, Henley Business School, University of Reading

IN DISCUSSION WITH

Confederation of Real Estate Developers' Associations of India (CREDAI)

National Real Estate Development Council

FACULTY

Amit Kaur
Assistant Professor, Faculty of Planning

Astha Agarwalla
Associate Professor, Faculty of Management

Chirayu Bhatt
Deputy Provost (Academics)

Jyoti Trivedi
Senior Assistant Professor, Faculty of Technology

Manushi Bhatt
Assistant Professor, Faculty of Technology

Mercy Samuel
Senior Associate Professor, Faculty of Management

Nilesh Patil
Assistant Professor, Faculty of Management

Pranavant
Professor and Dean, Faculty of Management

Ravi S Sannabhadti
Senior Assistant Professor, Faculty of Planning

Rutul Joshi
Senior Associate Professor, Faculty of Planning

Saswat Bandyopadhyay
Professor, Faculty of Planning

Shalini Sinha
Professor and Dean, Faculty of Planning

Suren Vakil
Vice Chairperson, CEPT Research & Development Foundation

A Curriculum for the Future of Real Estate

		Modules
SEMESTER 1 : FIRM MANAGEMENT AND STRATEGY	Foundational understanding of firm management, including macroeconomics, finance and accounting, corporate strategy, organization behaviour, and human resource management.	Finance, Accounting & Quantitative Methods (4 Credits) Real Estate Firm Analytics (4 Credits) Real Estate Firm Strategy (4 Credits)
SEMESTER 2 : MACRO MARKETS AND STRATEGY	Foundational understanding of macro markets, including the urban planning context, regulations, and policy frameworks that shape land, finance, and real estate.	Urban Planning, Infrastructure and Transport Planning (4 Credits) Real Estate Macro-market Analytics (4 Credits) Real Estate Market Strategy, Policy (4 Credits)
SEMESTER 3 : PROJECT DEVELOPMENT AND MANAGEMENT	Real estate project development, covering the full cycle from project feasibility to finance, design coordination, and implementation.	Real Estate Project Design and Technology (4 Credits) Real Estate Project Finance and Appraisal (4 Credits) Real Estate Project Development (4 Credits)
SEMESTER 4 : INDUSTRY IMMERSION	Guided industry immersion on assigned capstone project.	Industry Immersion (12 Credits)

CORE COURSES

Real Estate Economics
(2 Credits)

Corporate Law and Contracts
(2 Credits)

Corporate Strategy
(2 Credits)

Organization Behavior &Human Resource
(2 Credits)

Real Estate Finance and Risks
(2 Credits)

Real Estate Law
(2 Credits)

GIS and Urban Data
(2 Credits)

Marketing, Sales and Transaction
(2 Credits)

Estate Operations & Conveyance
(2 Credits)

Construction Project Management
(2 Credits)

Sustainable Development and Green Buildings
(2 Credits)

ELECTIVES

Building Information Modelling
(2 Credits)

Building Energy Systems
(2 Credits)

Innovation and Entrepreneurship
(2 Credits)

Corporate ESG
(2 Credits)

SUMMER - WINTER SCHOOL

Denver Global Immersion Program in Urban Management and Real Estate (In collaboration with University of Denver, USA)

Smart And Inclusive Urban Development : Learning from India, Indonesia and South Africa (In collaboration with ITB, Bandung and University of Johannesburg)

Where Industry Meets the Classroom

DIRECTED RESEARCH PROJECTS (DRPS)

Specialized, faculty-guided final-semester projects embedded within ongoing research initiatives, often in collaboration with external organizations and institutions. Through these projects, students explore practically relevant research, gain direct exposure to practice and build lasting professional networks.

Exploring Economic Informalities in Informal Settlements in the Megacity: The Case of Dharavi in Mumbai

Student: Avrita Gupta, Faculty of Planning | In collaboration with Adani

Focusing on Dharavi, this research examines the complex informal economies that sustain livelihoods within dense settlements. It explores how residents navigate limited infrastructure, scarce formal employment, and inadequate services, revealing adaptive economic systems that shape survival, productivity, and resilience.

Evaluating Financial Feasibility of Retrofitting Existing Commercial Buildings to meet the Environmental Criteria of ESG

Student: Gurleen Kaur, Faculty of Technology

Evaluating the financial feasibility of retrofitting commercial buildings in Ahmedabad for ESG compliance. Analyzing 2000–2015 buildings, it assesses upgrades like efficient lighting, HVAC, water systems, and solar, finding strong returns, lower costs, and increased asset value.

Growth of the Industrial Real Estate Sector in Ahmedabad

Student: Kotalwar Sakshi Shirish Pratibha, Faculty of Planning | In collaboration with JLL

Examining Ahmedabad's evolving industrial landscape, the research traces the growth of warehousing across emerging industrial clusters. It analyzes policy frameworks, logistics connectivity, and market drivers such as e-commerce to identify demand-driven opportunities.

INTERNSHIPS

Internships at CEPT give students hands-on industry exposure by working with real estate firms, developers, and consultancies. They allow students to apply classroom learning, understand real-world practices, and build professional networks.

The Economics of Green Buildings- Estimating the Economic Value of Certification of Green Buildings in Ahmedabad

Student: Ahmad Areeb, Faculty of Management

The real estate sector contributes 38% of global carbon emissions, driving urgent sustainability needs. Developers and businesses are increasingly adopting green buildings and retrofitting existing assets. This study examines the economic value of green buildings, identifying key drivers and estimating rent and price premiums using hedonic regression to assess incentives for sustainable development.

CEPT Graduates in the Real Estate Sector

CEPT students have long shaped India's real estate landscape, leading projects, firms, analytics teams, and development portfolios across the country.

PATHWAYS TO BUILT ENVIRONMENT LEADERSHIP

Real Estate Developers

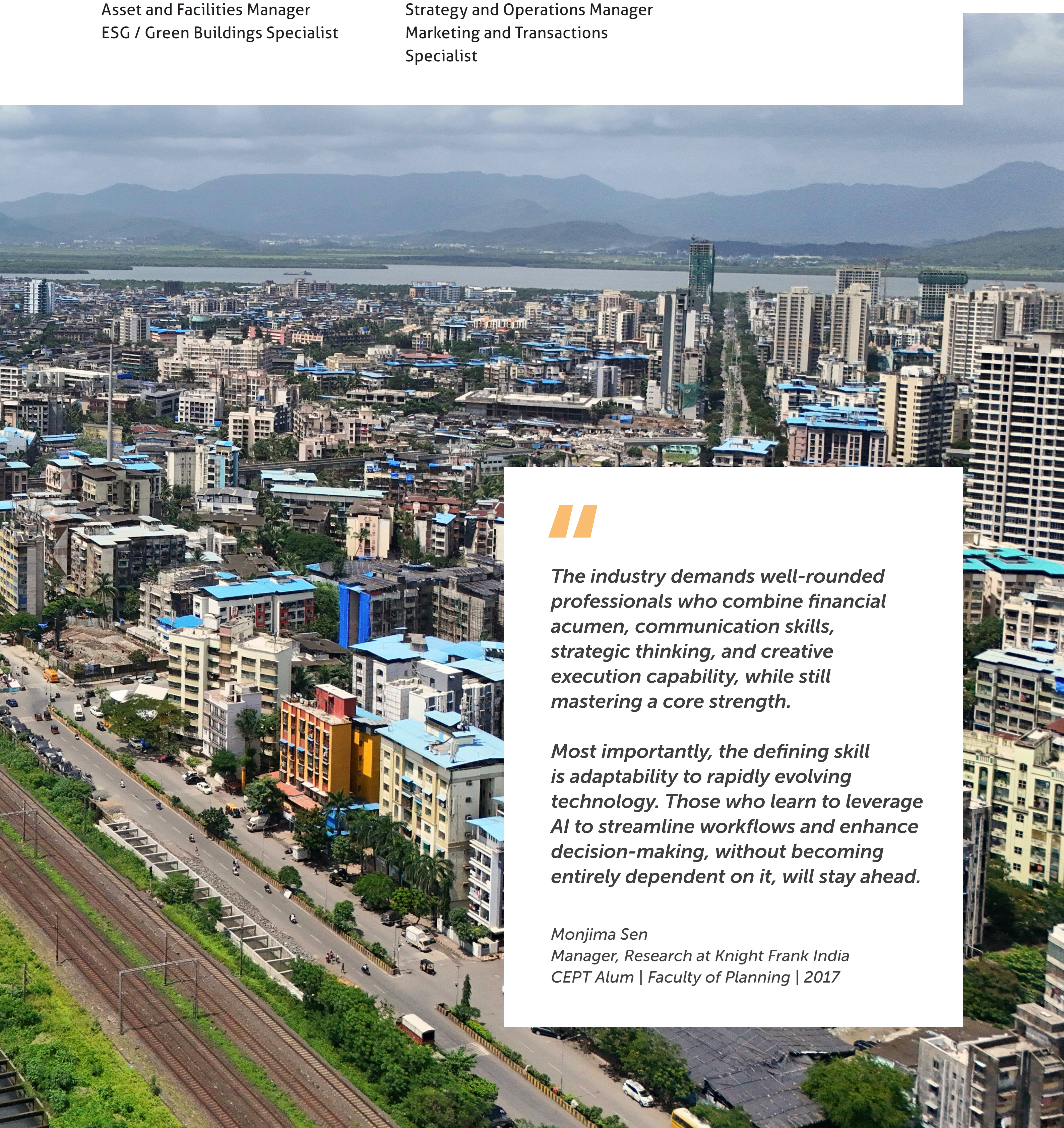
Real Estate Project Developer
Project and Construction Manager
Asset and Facilities Manager
ESG / Green Buildings Specialist

Consultancies & Professional Service Firms

Investment Analyst
Valuation Expert
Strategy and Operations Manager
Marketing and Transactions Specialist

Data Intelligence & Market Places

Market Researcher
REITs / SM-REITs Analyst



The industry demands well-rounded professionals who combine financial acumen, communication skills, strategic thinking, and creative execution capability, while still mastering a core strength.

Most importantly, the defining skill is adaptability to rapidly evolving technology. Those who learn to leverage AI to streamline workflows and enhance decision-making, without becoming entirely dependent on it, will stay ahead.

Monjima Sen
Manager, Research at Knight Frank India
CEPT Alum | Faculty of Planning | 2017

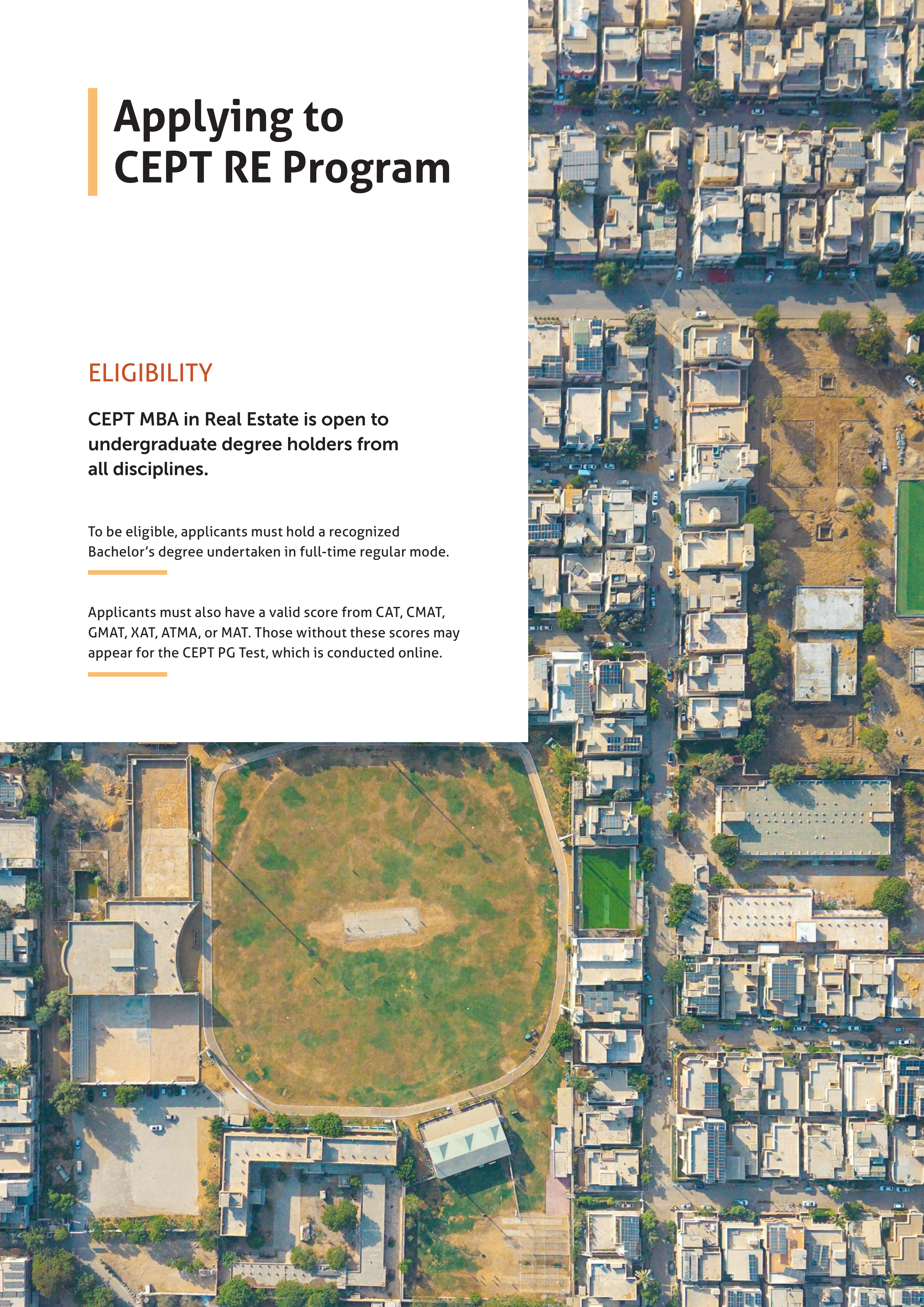
Applying to CEPT RE Program

ELIGIBILITY

CEPT MBA in Real Estate is open to undergraduate degree holders from all disciplines.

To be eligible, applicants must hold a recognized Bachelor's degree undertaken in full-time regular mode.

Applicants must also have a valid score from CAT, CMAT, GMAT, XAT, ATMA, or MAT. Those without these scores may appear for the CEPT PG Test, which is conducted online.



APPLICATION PROCESS

The entire application is online. Upload clear documents and complete all mandatory (*) fields before submitting. For details, visit our website: **cept.ac.in/programs/mre/admissions**

1 Personal Details

Upload a passport-size photo (white background). Selfies are not allowed. Add your reservation certificate if applicable.

2 Contact Information

Enter your permanent, preferred, and emergency contact details carefully, as all communication will use this information.

3 Education Documents

Submit self-attested Class 10 & 12 marksheets, degree/provisional certificate, and transcripts. Include CGPA conversion if needed.

Note: If you are in your final semester, please submit all marksheets up to your penultimate (till the one before last) semester.

4 Work Experience

Upload your CV and work experience certificate. Only full-time experience is considered; internships do not count.

5 Entrance Test

Provide a valid CAT/CMAT/GMAT/XAT/ATMA/MAT scorecard with details.

Note: If unavailable, you will be required to take the CEPT PG Test online. GRE is not needed for domestic candidates.

6 References

Add details of two academic or professional referees. Do not list family members or relatives.

Special Categories:
International candidates can apply online with GMAT, GRE or CEPT PG Test. Sponsored candidates (up to 10% seats) must submit employer sponsorship and proof of minimum 5 years' experience.

Learn More and Apply to The Program

bitly

APPLICATION EVALUATION

Applications undergo an eligibility screening. Those who qualify are invited for an online interview and assessed based on merit.

Merit Basis

Your merit score considers academics, full-time work experience, entrance test score, and interview performance.

After Results

Check your rank on the CEPT dashboard. Admissions are offered by merit and seat availability. Pay the fee by the deadline to confirm.

SCHOLARSHIPS

At CEPT University, financial constraints should not limit learning. Scholarships and financial support help talented students pursue their education with confidence. Learn more at: **https://admissions.cept.ac.in/scholarships**

Pre-Admission Scholarship (Means-Based)

Work-Based Scholarship

Educational Loan Interest Reimbursement

Special Needs Scholarship

Sponsored Scholarships

CEPT University
Kasturbhai Lalbhai Campus
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Ahmedabad-380009
Gujarat India

Phone: +91-79-68310000
Instagram: fm_cept

To learn more and apply, visit:
cept.ac.in/programs/mre/admissions

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